

# Thomas H. Callaway, MD, MBA

## Founder & President

### BIOGRAPHY



After eight years in executive search and seven years as a senior-level biotechnology executive, Tom established Life Science Partner in 2002.

As a general partner in the Atlanta-based venture capital firm, Fuqua Ventures, Tom helped fund some of the Southeast's most promising life science start-ups. Prior to Fuqua, he led the Emerging Health Technologies practice at Korn/Ferry International, where he was managing director. Tom primarily recruited top-level executives for venture-backed medical device, biotechnology, and healthcare services organizations.

With Russell Reynolds prior to Korn/Ferry, Tom helped build a new biotechnology practice and earned a reputation for quickly grasping new technologies and successfully recruiting top scientists and managers.

While director of commercial development for SyStemix, Tom established partnerships with major cancer centers such as M.D. Anderson, Fred Hutchinson Cancer Research Center, and Mayo Clinic. He also negotiated development partnerships with Sandoz's oncology group and Genentech's discovery group.

Tom began his biotechnology career at Roche Diagnostics and Roche Molecular Systems, developing and executing a global marketing plan for polymerase chain reaction (PCR) diagnostics technology. In partnership with Duke University Medical Center, Tom conceived and organized the first international conference on the clinical applications of PCR for HIV detection.

Tom earned his medical degree at Vanderbilt University and both his undergraduate degree and MBA at Duke University. He serves on the Board of Directors of the Georgia Biomedical Partnership, a nonprofit organization with a mission to nurture the state's life sciences industry. Tom is also involved in organizing the Southeastern Bio Investor's Conference and the Georgia Life Sciences Summit.

